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S11 12 RD (unique items)  
S12 12 RD (unique items)  
S13 2649930 (NEW OR START(1W)UP) (5N) (COMPANY OR ENTERPRISE)  
S14 8534308 FINANCE OR FINANCING  
S15 15250654 MANAGEMENT OR MANAGING OR (HUMAN (2W) RESOURCE??)  
S16 23027 S13 (S) S14 (S) S15  
S17 1101 S16 (S) S1  
S18 806 RD (unique items)  
S19 263 S18 NOT PY>2000  
S20 2642257 CONSULTING OR CONSULTANT  
S21 49 S19 (S) S20  
S22 1234353 (INTELLECTUAL (3W) PROPERTY) OR IP OR (INTELLECTUAL (3W) A-  
SSET??)  
S23 35437 S13 (S) S22  
S24 2485 S23 (S) S14  
S25 477 S24 (S) S15  
S26 347 RD (unique items)  
S27 107 S26 NOT PY>2000  
?

show files; ds

File 15:ABI/Inform(R) 1971-2003/May 07  
 (c) 2003 ProQuest Info&Learning  
 File 16:Gale Group PROMT(R) 1990-2003/May 07  
 (c) 2003 The Gale Group  
 File 148:Gale Group Trade & Industry DB 1976-2003/May 07  
 (c)2003 The Gale Group  
 File 160:Gale Group PROMT(R) 1972-1989  
 (c) 1999 The Gale Group  
 File 275:Gale Group Computer DB(TM) 1983-2003/May 07  
 (c) 2003 The Gale Group  
 File 621:Gale Group New Prod.Annou.(R) 1985-2003/May 07  
 (c) 2003 The Gale Group  
 File 9:Business & Industry(R) Jul/1994-2003/May 07  
 (c) 2003 Resp. DB Svcs.  
 File 20:Dialog Global Reporter 1997-2003/May 08  
 (c) 2003 The Dialog Corp.  
 File 476:Financial Times Fulltext 1982-2003/May 08  
 (c) 2003 Financial Times Ltd  
 File 610:Business Wire 1999-2003/May 08  
 (c) 2003 Business Wire.  
 File 613:PR Newswire 1999-2003/May 08  
 (c) 2003 PR Newswire Association Inc  
 File 624:McGraw-Hill Publications 1985-2003/May 07  
 (c) 2003 McGraw-Hill Co. Inc  
 File 634:San Jose Mercury Jun 1985-2003/May 07  
 (c) 2003 San Jose Mercury News  
 File 636:Gale Group Newsletter DB(TM) 1987-2003/May 07  
 (c) 2003 The Gale Group  
 File 810:Business Wire 1986-1999/Feb 28  
 (c) 1999 Business Wire  
 File 813:PR Newswire 1987-1999/Apr 30  
 (c) 1999 PR Newswire Association Inc  
 File 2:INSPEC 1969-2003/Apr W4  
 (c) 2003 Institution of Electrical Engineers  
 File 35:Dissertation Abs Online 1861-2003/Apr  
 (c) 2003 ProQuest Info&Learning  
 File 65:Inside Conferences 1993-2003/Apr W4  
 (c) 2003 BLDSC all rts. reserv.  
 File 99:Wilson Appl. Sci & Tech Abs 1983-2003/Mar  
 (c) 2003 The HW Wilson Co.  
 File 233:Internet & Personal Comp. Abs. 1981-2003/Apr  
 (c) 2003 Info. Today Inc.  
 File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Apr  
 (c)2003 Info.Sources Inc  
 File 474:New York Times Abs 1969-2003/May 07  
 (c) 2003 The New York Times  
 File 475:Wall Street Journal Abs 1973-2003/May 07  
 (c) 2003 The New York Times  
 File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13  
 (c) 2002 The Gale Group

Set	Items	Description
S1	3926802	(INTELLECTUAL (3W) PROPERTY) OR (IP) OR PATENT?? OR TRADEM- ARK??
S2	3322271	DEVELOP? (10N) NEW
S3	16833634	FINANC?
S4	1507561	PROVID????? (10N) SUPPORT??
S5	14095321	MANAGEMENT OR MANAGING
S6	5488	S1 (S) S2 (S) S3 (S) S5
S7	1402376	(FORMS OR FORMING OR FORM) (S) (NEW OR START????)
S8	2617	S6 (S) S7
S9	19911	((INTELLECTUAL (3W) PROPERTY) OR (IP)) (10N) ASSET??
S10	12	S8 (S) S9

21/6,K/1 (Item 1 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

07555987 Supplier Number: 63302019 (USE FORMAT 7 FOR FULLTEXT)

**Business Diary.**

July 10, 2000

Word Count: 1554

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...Lear's inclusion of persons of color on its board of directors and within its **management** ranks. Barton Malow Design and Barton Malow Co., Southfield; and Rossetti Associates Architects, Birmingham, were...

...cartage and regional truckload carrier. ISO-9002. Care-Free Logistics, Melvindale. Non-asset based transportation **management** company. ISO-9002. Air Center Inc., a Troy-based industrial distributor of automotive assembly tools...

...to begin in July. EXPANSIONS August Mack Environmental Inc., an environmental and health and safety **consulting** firm based in Indianapolis, has opened a Detroit area office. The address is 37633 Schoolcraft...

...Group, Beverly Hills. Customer Satisfaction and Continuous Improvement consultants specializing in manufacturers technical representation, program **management**, and line side support for tier one auto parts makers. www.thenoonangroup.com. Technology Integration...

...about more than 3,000 organizations. www.macaa.com. Benefits+PPA, Troy. Independent retirement plan **consultant** and registered investment adviser. www.benefitsppa.com. American Heritage Group, Madison Heights. Executive, automotive, engineering...Hills, MI 48304-5151. Their telephone number remains the same at (248) 645-1483. Pain **Management** & Rehab Associates has relocated its Southfield and Troy offices to the Michigan Heritage Bank Building...

...NEW PRODUCTS Compuware Corp. (Nasdaq: CPWR), Farmington Hills, has announced NuMega DevPartner Studio 6.5 **Enterprise** Edition, a **new** suite that improves developer and development team productivity by accelerating the development of distributed applications...

...a Southfield-based business valuation and appraisal firm, has broadened its services to include corporate **finance**, turnaround **management** and litigation counseling services. Comprehensive Data Services, a Southfield-based Information Technology staffing firm, has formed The Epitech Group. The new division specializes in Internet and e-commerce **consulting** services. The Epitech Group's address is 24700 Northwestern Highway, Suite 350, Southfield. The telephone...

...Web address is www.epitecgroup.com. H.R. Krueger Machine Tool has introduced a newly **patented** approach to microfinishing and sizing called MicroFast. It was designed to eliminate the typical inconveniences...

21/6,K/2 (Item 2 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06119077 Supplier Number: 53732149 (USE FORMAT 7 FOR FULLTEXT)

**Executive Suite: Madge Networks N.V. Powers Up Company Leadership Further With Four Senior Appointments. (Emilia Knight, Graeme Allan, Simon Gawne, Scott A. Zarriello ) (Company Operations)**

Feb 8, 1999

Word Count: 810

... Madge's video networking division)

Emilia Knight has been appointed to the Madge Networks executive **management** team. As well as identifying **new** growth business areas for the **company**, she takes overall responsibility for Madge's corporate marketing activities, including branding, web marketing and...

...from BSA Europe, an alliance of leading software companies, where she was vice president and **managing** director. Graeme Allan is responsible for providing a single focus for the Token Ring division...

...together with Madge's OEM sales. Graeme comes from Nortel/Bay, where he served as **managing** director for their UK operations with full P&L responsibility. Simon Gawne is in charge...

...promoted to this position from his previous role as director of marketing and product business **management**. Scott A. Zarriello oversees video networking sales and marketing in the Americas, with a focus...

...editors Emilia Knight Emilia Knight, 43, brings a wealth of experience in marketing and business **management**. She set up the European operations of BSA Europe, establishing offices throughout the continent. She was also responsible for policy and government affairs at EU level, marketing strategy and general **management** with P&L responsibility. Previously Emilia has held a series of senior marketing roles in...

...42, has 23 years of experience in the UK industry. In his two years as **managing** director of Bay Networks (UK) Limited, he grew revenues by over 40 per cent. He...

...remit. Prior to joining Bay, he worked in Hong Kong for three years as a **consultant** in a regional marketing and sales capacity. Graeme has also held sales roles with Datapoint...

...marketing strategy. Since joining the company in 1990, Simon has held a number of senior **management** positions including director of corporate development, director of business **management** and, most recently, director of marketing and product business **management**. Prior to joining Madge, Simon worked at the European center for nuclear particle research (CERN...

...years at BT North America. Most recently, he was in charge of nationwide sales, marketing, **finance** and operations of the trading systems business, with full P&L responsibility. In his 18...

...focusing on the needs of enterprise users who are considering the deployment of applications over **IP** (Internet Protocol) -- towards the goal of high-reliability **IP**-based networks which handle simultaneous data, video and voice traffic. Madge's main business centers...

21/6,K/3 (Item 3 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

04559419 Supplier Number: 46701327 (USE FORMAT 7 FOR FULLTEXT)  
**COMMODORE APPLIED TECHNOLOGIES, INC. ACQUIRES ADVANCED SCIENCES, INC.**

Sept 11, 1996

Word Count: 435

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...has contractually agreed to purchase Advanced Sciences, Inc. ("ASI"), a privately-owned environmental engineering and **consulting** services **company** based in Albuquerque, **New Mexico** in exchange for 900,000 shares of Commodore Common Stock, representing approximately 4% of...

...transaction today at approximately \$8,325,000. ASI specializes in the

identification, investigation, remediation and **management** of hazardous and mixed waste sites for industry and government, with approximately 160 employees and...

...Culture Foundation and also a member of the board of the Democratic National Committee's **Finance** Committee. Paul E. Hannesson, Commodore's President and Chief Executive Officer, said, "We are confident that today's acquisition of ASI, with its experienced **management** and strong reputation in the environmental services business, will play an important role in the ...

...opportunities that will advance Commodore's efforts to commercially introduce our innovative technologies, including the **patented** and permitted SET process." ASI's Romero said, "ASI has been aggressively pursuing technological solutions...

...waste problems. Not only does Commodore bring answers to those issues, it brings an excellent **management** team that we at ASI are proud to join." Commodore successfully completed its initial public...

21/6,K/4 (Item 1 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10462162 SUPPLIER NUMBER: 21133411 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
MOVES AND PROMOTIONS.(includes multiple briefs on executive changes at various petroleum firms)

Sept 7, 1998

WORD COUNT: 1211 LINE COUNT: 00107

TEXT:

...R. Watts general manager of oilfield chemicals in North America. Watts will be responsible for **managing** the oilfield chemicals division for Nalco/Exxon in the U.S. and Canada. Recent positions...

...Madison Energy Advisors, Inc. has opened its first office outside of its Houston headquarters. The **company** has established a **new** Western Region office in Englewood, Colo. Gregory R. Vigil has been named to head the...

...19 years of experience in the petroleum industry, concentrating on high technology hardware, software, and **consulting** services. Prior to joining Landmark in 1994, Davis spent 14 years with Schlumberger in a...

...services to meet those needs. A2D Technologies is a full-service well log data conversion, **management**, and delivery provider. Gustavson Associates, Boulder, Colo., has named Edwin C. Moritz vice president of the **Consulting** Div. His responsibilities will include direct supervision of personnel in the **Consulting** Div. as well as provision of expert testimony in oil and mining appraisal matters. Moritz...

...Associates in 1989 Moritz worked for Snyder Oil as a petroleum engineer. Gustavson Associates provides **consulting** services to both domestic and international clients in the institutional, financial, government and private sectors. Maverick Tube Corp., St. Louis, Mo., has named Barry R. Pearl vice president of **finance** and chief financial officer. Pearl was formerly senior vice president and CFO for Santa Fe...

...also vice president of operations. Pearl also worked for Champlin Petroleum for 10 years in **management** and corporate planning capacities. Maverick Tube Corp. is a manufacturer of tubular products used in...

...Toronto, Canada, has opened a full service airborne geophysical survey office in Moscow under the **management** of Dr. Viktor Ovcharuk, formerly deputy director of Aerogeophysica. The office is staffed by a...

...of Oklahoma and the Hardeman Basin of Oklahoma and Texas. Mid-Con is a data **management** and storage company. These data will be available for licensing by the Seismic Brokerage Division...

...with a full portfolio of integrated underwater excavation and pipeline services. The joint venture utilizes **patented** Jetprop technology and pipeline services provided by Underwater Excavation Limited (UEL) and Cope Systems Limited...

**21/6,K/5 (Item 2 from file: 148)**

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

06471356 SUPPLIER NUMBER: 13908417 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Cooperation, collaboration, and coalition: a perspective on the types and purposes of technology joint ventures. (Symposium: Joint Ventures, Including Strategic Alliances, to Develop Computer Technology)**  
Spring, 1993

WORD COUNT: 8220 LINE COUNT: 00677

... at 4-8 (1992). (5) Id. at 4. (6) Each year, beginning in 1990, the **consulting** firm of Ernst & Young and the computer industry magazine Electronic Business have undertaken a survey...tend to create a monopoly." 15 U.S.C. [section] 18. (20) Seagate, Quantum Sign **Patent** Licensing Deal, San Jose Mercury News, July 14, 1992, at 2F. (21) Jonathan Weisman, Dish... Japanese companies have dominated, for defense weapons systems and computers. The proposed consortium would involve **financing** by both government and private industry, much as the SEMATECH to develop microchip manufacturing techniques...

...with a possible next phase, to begin in approximately 3 years, that could include government **financing** to encourage domestic companies to begin full-scale manufacturing of advanced displays. See Pentagon Plans...  
...Good to Line Up Outside Contractors, supra note 37. (40) L. Scott Flaig, The "Virtual **Enterprise** ": Your **New** Model for Success, Elec. Bus., Mar. 30, 1992, at 153. (41) Amy Wohl, Spring Fling...

...47) Novell Inc. is spearheading a group dedicated to developing a common standard for network **management** . Comprised of Novell, Intel Corp., Microsoft Corp., Synoptics Communications, and Sun Microsystems, the group will...

...contract that resolves some of the more contentious issues that arise during negotiations - such as **intellectual property** rights. See Computer Group Signs Agreement on Cooperative Research Efforts, Elec. News, Apr. 6, 1992...

**21/6,K/6 (Item 1 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

14304019

**Profnet Business Leads Part 2 - Segmenting Customers/No Profits, No Perks**  
December 18, 2000  
WORD COUNT: 1463

... IT Services Industry Reeling - UCI Web group 11. States Seek Sales Tax Simplification - AIM 12. **Consulting** Casualties Continue - Sullivan Park 13. No Profits, No Perks - Away.com 14. Online Holiday Shopping for peace of mind. Also, the **company** has a list of **New** Year's resolutions for 2001. News Contact: Jamie Larsen <jamie...

... in cyberspace, says Matt Bartkavage, practice, manager, financial

services, at SeraNova, Inc., a global eBusiness **consulting** firm based in Edison, N.J. "The customer experience on the Web includes how easy...

... IT services industry are the rampant failures of dot-coms and the inability of upper **management** to transition from a business acquisition mentality to a service and organic growth mentality, says...

**21/6,K/7 (Item 2 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

14090277

**PR Newswire California Summary, Tuesday, Dec. 05, 2000 up to 2:00 p.m. PT**  
December 05, 2000  
WORD COUNT: 909

...Alliance Worth A Potential \$30-35 Million With EDS to Provide Fully Integrated Supply Chain **Management** Solutions SFTU054 12/05/2000 13:00 r f bc-CA-Henwood (SACRAMENTO) Henwood Releases...

... r f bc-CA-2netFX-Motorola (SAN JOSE) 2netFX and Motorola Announce Multicast HDTV-over- IP Streaming From 10 to 36 Mbps at Streaming Media West Show SFTU150 12/05/2000...

... DATU041 12/05/2000 13:56 r f bc-CA-Financial-Consult (LOS ANGELES) Financial **Consulting** Group and Polaris International Reach Membership Agreement NYTU001A 12/05/2000 14:00 r f... r f bc-CA-VNBC-New-CFO (RANCHO CUCAMONGA) Vineyard National Bank Appoints New Chief **Finance** Officer; Sara Ahern Named Executive Vice President, Chief Financial Officer FLTU028 12/05/2000 16...

**21/6,K/8 (Item 3 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

13317575

**PR Newswire Southwest Summary, Monday, Oct. 16, to 1:00 p.m. EDT**  
October 16, 2000  
WORD COUNT: 1228

... f bc-TX-all.com-e-support (AUSTIN) All.com Adds New e-support, Account **Management** Capabilities For Growing Small And Medium Business Customer Base DAM017 10/16/2000 06:45...

...Tivoli(R) SANergy(TM) CGM019 10/16/2000 08:06 r f bc-TX-Propat- **patent** (DALLAS) Directory Logic Has Been Granted a Basic Networking **Patent** NYM061 10/16/2000 08:06 r f bc-NJ-Aventis-MyDoc (PARSIPPANY) Aventis Pharmaceuticals...

... bc-TX-EpicEdge-Viviance (AUSTIN) EpicEdge, Viviance new education Announce New Online Solution for Project **Management** Performance Improvement DAM002 10/16/2000 08:30 r f bc-TX-Sterling-Banc-earn...

... r f bc-TX-SalvageSale-com (HOUSTON) SalvageSale.com Secures \$17 Million Series B Preferred **Financing** DAM018 10/16/2000 08:32 r f bc-TX-Temple-Inland-earn (AUSTIN) Temple...

... 16/2000 09:06 r f bc-TX-GlobeNetix-Per (HOUSTON) GlobeNetix Signs NBC Technology **Consultant** DAM001A 10/16/2000 09:07 r f bc-TX-Efficient-Ntwks (DALLAS) Efficient Networks... 38 r f bc-TX-Drypers-DIP-fin (HOUSTON) Drypers Corporation Receives Approval of DIP **Financing** and Other First Day Orders DAM032 10/16/2000 11:39 r f bc-TX...

...bc-LA-Excite@Home (NEW ORLEANS) Excite@Home Unveils New MatchLogic Suite of Customer Relationship **Management** Services DAM026 10/16/2000 10:01 r f



bc-LA-Albemarle-Cytec-GE (BATON...

21/6,K/9 (Item 4 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

11991721

PR Newswire Southwest Summary, Tuesday, July 18, to 1:00 p.m. EDT

July 18, 2000

WORD COUNT: 881

... DCTU007 07/18/2000 08:07 r f bc-TX-PSINet-Slotkin-VP (HOUSTON)  
PSINet Consulting Solutions Names Slotkin Executive Vice President, Chief  
Operating Officer DATU011 07/18/2000 08:15...Inc. DATU028 07/18/2000 12:16  
r f bc-LA-JCC-Holding-Co-Rev ( NEW ORLEANS) Casino Owner, JCC Holding  
Company , Comments on Release of  
June Casino Revenues 13:08 EDT

21/6,K/10 (Item 5 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

11114385

PR Newswire California Summary, Friday, May 19, 2000 up to 10:00 a.m. PT

May 19, 2000

WORD COUNT: 1337

... TX-Texas-Instruments Texas Instruments Industry-Leading  
Programmable DSPs To Integrate InterTrust's Digital Rights Management  
Technology LAF013 05/19/2000 06:30 r f bc-CA-ESYN-New-StartUp (TUSTIN...

... MANHATTAN BEACH) Center Trust Announces Appointment of Edward A. Stokx  
as Senior Vice President of Finance CGF013 05/19/2000 08:01 r e  
bc-CA-Flaregun-Website (SAN FRANCISCO) Communication...

... 01 r f bc-CA-Chiron-Roche-suit (EMERYVILLE) Chiron Defeats Roche in  
German HIV Patent Infringement Suit LAF025 05/19/2000 08:02 r f  
bc-OR-Black&Company (PORTLAND...

...of War Competition LAF018 05/19/2000 09:00 r f bc-CA-Unocal-Corp- Patent  
(EL SEGUNDO) Federal Court Denies Challenge to Unocal RFG Patent ; Unocal  
Holding Discussions on Royalty Terms With Potential Licensees SFF004  
05/19/2000 09:00... bc-CA-Emerging-Company (HOLLYWOOD) Emerging Company  
Report - XML Enabling Technology for E-Business; Strategy Consulting for  
E-Commerce LAF004 05/19/2000 10:00 r v bc-CA-Health-Teen...

21/6,K/11 (Item 6 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

11031049

PR Newswire California Summary, Monday, May 15, 2000 up to 10:00 a.m. PT

May 15, 2000

WORD COUNT: 1318

...Than 900 Franchisees SFM079 05/15/2000 06:01 r f bc-CA-Avigen-AAV-  
patent (ALAMEDA) Avigen Further Expands Its Extensive AAV Patent  
Portfolio LAM045 05/15/2000 06:02 r f bc-CA-Epimmune-Pharmacia (SAN DIEGO  
...

... 07:00 r f bc-CO-Media-Marketing (BOULDER) Media Marketing Announces  
imMEDIATE 2000 Media Consulting System Based on Microsoft Office  
Technology NYM007 05/15/2000 07:00 r f bc...Ended March 31, 2000 HSM040  
05/15/2000 07:59 r f bc-CA-GeneTrol- financing (OAKLAND) GeneTrol

Completes Second Round of **Financing** - Total \$5 Million Raised - Board of Directors Expanded - DAM007 05/15/2000 08:00 r...

...Gaming and Wagering Industry LAM004 05/15/2000 08:00 r f bc-NY-Zilo-**Financing** (NEW YORK) Zilo Networks Closes \$6 Million Series A **Financing** Led by Sutter Hill Ventures and Red Coat Capital **Management** LAM011 05/15/2000 08:00 r f bc-CA-Kingston-Storage (FOUNTAIN VALLEY) Kingston...

**21/6,K/12** (Item 7 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

10563070

**PR Newswire California Summary, Thursday, April 13, 2000 up to 10:00 a.m. PT**  
April 13, 2000  
WORD COUNT: 1299

...Shop.org-teleconfernc 'The State of Online Retailing 3.0': Shop.org and The Boston **Consulting** Group To Release 1999 Sales/Growth Figures and Projections for 2000 HSTH010 04/13/2000... 03 r f bc-CA-Ask-Jeeves-DOLE (EMERYVILLE) Ask Jeeves and DOLE Fresh Fruit **Company** Give Bananas **New** Appeal DCTH004 04/13/2000 08:04 r n bc-DC-CA-Ameri-Highway (WASHINGTON...

...2000 08:30 r f bc-CA-Knight-Ridder (SAN JOSE) Knight Ridder and the **New** York Times **Company** Announce Formation of a Joint Purchasing Consortium SFTH046 04/13/2000 08:30 r f...

... SAN JOSE) NetClerk Brings the Building Subcontractor Industry into the Internet Age With New Permit **Management** System Built on BEA WebLogic Server DETH014

**21/6,K/13** (Item 8 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

08446197

**PR Newswire California Summary, Monday, Nov. 29, 1999 up to 10 a.m. PT**  
November 29, 1999  
WORD COUNT: 1333

... f bc-CA-CSC-Acquires-ECS (EL SEGUNDO) CSC Acquires ECS, Portland-Based I/T **Consulting** Firm; Expands Oracle, E-Business Capabilities SFM008 11/29/1999 08:00 r f bc...CA-AdKnowledge-execs (PALO ALTO) AdKnowledge Names Three Key Sales and Client Services Execs to **New** Positions; **Company** 's Booming Growth Necessitates Move to Larger Eastern LAM037 11/29/1999 08:05 r...

**21/6,K/14** (Item 9 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

08060842 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PRNewswire Midwest Summary Wednesday, November 3 -3-**  
November 03, 1999  
WORD COUNT: 871

... Backbone with Williams Communications CLW022 11/03/1999 11:33 r f bc-OH-Copernicus- **patents** (CLEVELAND) Copernicus Announces Issuance of Two **Patents** CLW021 11/03/1999 11:57 r f bc-OH-Wayne-Savings-ern (WOOSTER) Wayne...

... Reynolds (HICKORY) Reynolds And Reynolds Partners With e-fin, World's First Electronic Indirect Auto **Finance** Channel, As Strategic Element Of

Its Growing eBusiness FLW019 11/03/1999 14:48 r f bc-FL-Renaissance  
(POMPANO BEACH) Renaissance Engaged To Provide Continued **Consulting**  
Services CGW062 11/03/1999 15:00 r f bc-OH-Procter-Gamble (CINCINNATI)  
Procter...

**21/6,K/15 (Item 10 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

05963260

**PR Newswire California Summary, Tuesday, June 29 up to -2-**  
June 29, 1999  
WORD COUNT: 551

... MOUNTAIN VIEW) Remedy Corporation Raises Consultancy Standards of  
Excellence; RAC University Training Program Sharpens Specialized  
**Consulting** Skills LATU004 06/29/1999 11:00 r f bc-CA-Summa-Industries  
(TORRANCE) Management...

...Point-of-Sale SFTU056 06/29/1999 12:01 r f bc-NY-MarketTools-launch ( **NEW**  
**YORK**) MarketTools Launches **Company** to Propel Traditional Market  
Research Into The Internet Age SFTU062 06/29/1999 12:47...

**21/6,K/16 (Item 11 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

05464787 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PRNewswire Midwest Summary Tuesday, May 25 to 4 P.M. EST**  
May 25, 1999  
WORD COUNT: 1281

... 1999 08:30 r f bc-IL-Aksys-director (LINCOLNSHIRE) Aksys Director  
Resigns, Remains a **Consultant** CGTU006 05/25/1999 08:31 r f  
bc-IL-Assoc-Corp-Growth (CHICAGO) M...

...1999 09:07 r f bc-TX-ACS-Gooitech-cnslt (DALLAS) ACS to Provide Network  
**Consulting** to Gooitech, Inc. DCTU015 05/25/1999 09:13 r f  
bc-IL-TeraBridge-Formed...

... bc-IL-AG-Ryan-indicts (CHICAGO) Ryan's Financial Crime Unit Indicts Man  
for Swindling **New York Finance Company** Out of More Than \$420,000  
DCTU070 05/25/1999 14:25 r v bc...

**21/6,K/17 (Item 12 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04662849

**PR Newswire California Summary, Tuesday, March 16 up to 10 a.m. PT**  
March 16, 1999  
WORD COUNT: 1302

... Features for Game Developers SFTU051 03/16/1999 07:55 r f  
bc-CA-RHI- **Consulting** (MENLO PARK) Networking Remains Technology's Hottest  
Job Category SFTU053 03/16/1999 07:55...

... 16/1999 08:02 r f bc-FL-EagleEye-Announces (ORLANDO) EagleEye Control  
Software, A **New Dimension Software Company** , Announces  
CONTROL-SA(TM)/PassPort(TM) for Automated Password Synchronization and  
SFTU029 03/16/1999...

**21/6,K/18 (Item 13 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04415104

**PR Newswire California Summary, Monday, Feb. 22 up to 1700 PT**

February 22, 1999

WORD COUNT: 1339

... CA-Intershop-PSINet (SAN FRANCISCO) PSINet Selects Intershop Technology for E-Commerce Store Design and **Management** SFM023 02/22/1999 06:30 r f bc-CA-Redwood-Empire (SANTA ROSA) Redwood...

... f bc-CA-Software-Shelf (REDWOOD CITY) Software Shelf Releases Print Console, a Revolutionary Print **Management** Solution for Microsoft Windows NT Enterprises LAM048 02/22/1999 07:02 r f bc...

... f bc-NY-Richter-Celio (NEW YORK) Celio Goes Live With Richter Success(TM), Improving **Management** of Supply Chain From Manufacturing to Retail LAM001D 02/22/1999 07:57 r f...

... Larry Ellison, Chairman and CEO of Oracle Corp. to Keynote At the DCI Customer Relationship **Management** Conference and Exposition Thursday, February HSM026 02/22/1999 07:59 r f bc-CA-IMA-Technologies (SACRAMENTO) CaseTrakker Software Opens East Coast Office, Signs on New England Physician **Consulting** Group as Partners DAM016 02/22/1999 08:00 r f bc-TX-TI-VP...

...08:00 r f bc-CA-Turnstone-Syst (MOUNTAIN VIEW) Turnstone Systems Unveils Web-Based **Management** of Copper Local Loop SFM018 02/22/1999 08:00 r f bc-CA-NetManage... CA-Ariba-Philips-Elec (AMSTERDAM) Philips to Cut Operating Resource Costs With Ariba Operating Resource **Management** System LAM004 02/22/1999 08:02 r f bc-CA-Clarion-Best-Buy (GARDENA...

...in 12-Volt Category LAM009 02/22/1999 08:02 r f bc-CA-MTI- **Patent** -RAID (ANAHEIM) MTI Awarded U.S. **Patent** to Improve Data Storage Processing; Company Develops Dual-Ported Staging Memory for Raid Storage Systems...

...f bc-CA-Intuit-Quicken (MOUNTAIN VIEW) QUICKEN.COM PULSE POLL - Reading, Writing and Personal **Finance** : The Core Of the New High School Curriculum, According to Quicken.com Users SFM037 02...

**21/6,K/19 (Item 14 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03116958

**TIBCO Announces Three Executive Appointments**

October 15, 1998

WORD COUNT: 551

... planning, including managing administration and ISO 9001 certification. Before Voysys, Siempelkamp was an independent HR **consultant** to leading Silicon Valley companies, and held senior HR administrative positions at Consilium, Inc. and...

...support its rapid growth," Hansen added. Prior to being promoted to vice president of Product **Management**, Meyer, age 45, was director of products. He was instrumental in developing TIBCO's extensive...

... and solutions offerings. Prior to joining TIBCO, Meyer spent 10 years developing real time manufacturing **management** solutions for clients in the automotive, process and pharmaceutical industries. In his new role, Meyer...

... group. TIBCO's software is a de facto standard for enterprise

application integration (EAI) in **finance** , manufacturing, construction, electronic commerce and other industries. The company's **patented** publish/subscribe technologies allow for interapplication communications across heterogeneous computing environments. Based in Palo Alto...

... Group PLC. Cisco Systems, Inc. and Mayfield Fund are minority shareholders. Its sister company, TIBCO **Finance** Technology Inc., is a premier supplier of digital trading systems and integration technologies to financial...

21/6,K/20 (Item 15 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03103648

**U.S.A. Floral Announces Licensing Agreement with Sunkist - Agreement Sets Stage for Floral Industry Branding -**  
October 14, 1998  
WORD COUNT: 800

... supermarkets and mass merchandising retail outlets throughout the U.S. and Canada under the "SUNKIST" **trademark** . U.S.A. Floral Products expects to begin rolling out this program on a regional...

... Vice President of Merchandising, will be responsible for working with SUNKIST to implement this brand **management** program. Ms. Tolpegin comes to U.S.A. Floral Products from Medeco Security Locks, a...

...of Hillenbrand Industries, where she was Director of Strategic Planning. Prior experience includes a senior **consulting** position at Gemini **Consulting** , where she was responsible for implementing strategic marketing initiatives for consumer product clients, and Pepsico...

... among other things: absence of a combined operating history; the Company's acquisition strategy; the **financing** of acquisitions; the Company's internal growth and operating strategies; seasonality, cyclicity, fluctuations in quarterly...

21/6,K/21 (Item 16 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03093433

**MicroStrategy Receives Baan Company Certification; BaanCAPPS Certifies MicroStrategy for Baan Company's Enterprise Decision Manager Solution**  
October 13, 1998  
WORD COUNT: 676

...mail, telephones, pagers and other wireless communications devices. MicroStrategy also offers a comprehensive set of **consulting** , training and support services for its customers and partners. MicroStrategy has over 500 customers across such diverse industries as retail, telecommunications, **finance** , insurance, healthcare, pharmaceuticals and consumer packaged goods. MicroStrategy's customers use DSS Suite to perform mission-critical activities such as: customer segmentation and profitability analysis; supply chain **management** ; one-to-one customer marketing; financial analysis; customer acquisition, retention, and churn analysis; merchandising and inventory analysis; product category **management** ; and customer risk profiling. Representative MicroStrategy customers include American Express Travel Services, CVS Pharmacy, Harris...

... relationships with more than 80 system integration, application development and platform partners, including Acxiom, Andersen **Consulting** , IBM, Intrepid Systems, NCR, and Oracle. For more information, please visit

MicroStrategy's Web site: [www.strategy.com](http://www.strategy.com). ----- MicroStrategy is a registered **trademark** of MicroStrategy Incorporated in the United States and certain other countries. Other product and company names mentioned herein may be the **trademarks** of their respective owners. This press release includes statements that may constitute "forward-looking" statements...

21/6,K/22 (Item 17 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03086128

**Prime Response and Logica Join Forces to Attack Expanding Customer Relationship Management Market**

October 12, 1998

WORD COUNT: 811

... Oct. 12, 1998--Prime Response and Logica have signed an agreement to provide customer relationship **management** solutions. With more than 40 client sites worldwide, Prime Response is a marketing automation solutions provider offering the leading campaign **management** software for customer relationship **management**, and Logica offers leading computer systems integration **consulting**. The Logica and Prime Response partnership is designed to strengthen the companies' position on the...

... greater than the sum of our two parts," said Erik Golz, vice president, enterprise customer **management** for Logica. The new partnership between Logica and Prime Response brings together Logica's extensive...

... and systems integration experience with Prime Response's market leading position in open systems campaign **management** software. "From a business **consulting** approach, Logica's integrated approach complements Prime Vantage very well in providing the infrastructure and...

... Utilities, Telecommunications, Financial Services and Automotive markets. The company's expertise is in systems integration, **consulting**, products and core process out-tasking/applications **management**. In collaboration with its partners around the world, Logica helps its clients achieve sustainable, profitable...

... leading international computer consultancy, systems integration and software company with clients across diverse markets including **finance**, telecommunications, energy and utilities, industry, government, defense, transport and space. For the fiscal year ending...

... About Prime Response Prime Response is a leading provider of marketing automation solutions and campaign **management** software. Its core product, Prime Vantage, has been developed to make Customer Relationship **Management** (CRM) a viable proposition for companies with large customer databases. With over forty client sites...

... Response at 877-PRIMELINE or [www.prime-response.com](http://www.prime-response.com). (c) 1998. Prime Vantage is a **trademark** of Prime Response. All other brand and product names are **trademarks** of their respective owners. CONTACT: Prime Response Inc. (US) Laine Neukomm, 303-382-5985 lneukomm...

21/6,K/23 (Item 18 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03052135

**Pinnacle Decision Systems Hits the Road With Year2000 Message for FOCUS Users; Series of Regional FUSE Presentations Explain Unique Challenges of 4GLs**

October 08, 1998  
WORD COUNT: 735

...to design and develop information systems, including client/server, Internet, and data warehousing applications. The **Consulting** Division creates custom solutions for Fortune 1000 companies, universities, and government agencies; the Software Development...

... distributor in the UK by year-end. PinnPoint, PinnPoint Plus, and Pinnacle Decision Systems are **trademarks** of Pinnacle Decision Systems. All other marks are the property of their respective owners, and...

21/6,K/24 (Item 19 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03034087

**First Americans Mortgage Corp. Prepares to Close First Loan Under Its \$10,000,000 Choctaw Nation Commitment**

October 07, 1998

WORD COUNT: 387

... company which, through its subsidiaries, provides a full range of services, i.e., mortgage financing, **consulting**, design/construction and specializing in construction management services coupled with economic development both within and...

... new products and technological changes. The company's dependency on financing third party suppliers and **intellectual property** rights, and other risks detailed from time-to-time in the company's federal filings...

21/6,K/25 (Item 20 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03013945

**Lotus, CFT Consulting, IBM and National Computer Introduce Complete Process Management Solution for Retailers**

October 05, 1998

WORD COUNT: 1010

... Communications Tools for Retail Business Processes CAMBRIDGE, Mass., Oct. 5 /PRNewswire/ -- Lotus Development Corp., CFT **Consulting**, IBM and National Computer today announced the availability of a complete process management solution for...

...system. The solution will be deployed and serviced by National Computer; CFT will provide the **consulting** services. A complete process management solution for retailers, the offering comprises eSTORE, a set of...

... developed by Lotus Premium Business Partner, Tomax Technologies. Also included in the offering is CFT **Consulting**'s BISTRO(TM), a Web-based process **management** tool for streamlining and proactively **managing** unstructured enterprise-focused business activities such as product development and new store openings. eSTORE and...

... based Netfinity servers round out the solution, providing a reliable, highly scaleable, enterprise-wide process **management** platform and the system **management** tools necessary to proactively maintain and control the network. "Together with our business partners, Lotus...

...said Dave Laverty, vice president, North American Marketing Group, Lotus Development Corp. "Working with CFT **Consulting**, IBM and National Computer, we've created an innovative all-in-one solution that enables...

... program, this offering has been tailored to provide optimal performance for retailers' mission-critical process **management** applications on the Netfinity platform," said Kate Connolly, director, Netfinity Server Proven Solution Program. "Retailers...

... said Bruce Ash, former Talbot's CIO and current principal of Business Development, at CFT **Consulting**. "The benefits for the retailer are considerable and will enable them to streamline backoffice efficiency and achieve cost-effective, web-based process **management**." Aggressive Price Incentive Offered To "Best Practices" Seminar Attendees To launch the solution, Lotus, CFT **Consulting**, IBM and National Computer are sponsoring a seminar series entitled "The Process is the Power..."

... seminar. For more information about the seminar series or incentive offering, please visit the CFT **Consulting** Web site at [www.cftconsulting.com](http://www.cftconsulting.com) or call 1-800-636-6657. About Lotus Development...

... Lotus now markets its products in more than 80 countries worldwide and provides numerous professional **consulting**, support and education services through the Lotus Services Group. About CFT **Consulting** CFT **Consulting**, Inc., offers a unique source to retailers and their supply chain partners for identifying, implementing, and **managing** effective information technology and business processes. CFT serves national and international clients as a full-service **management** and technology resource. CFT is a Lotus Premium Business Partner, member of the Lotus Technical...

... of-Sale product line. Utilization of IBM Technical resources and IBM Credit Corporation's flexible **financing** assures National Computer's customers quality solutions at competitive prices. IBM and Netfinity are registered **trademarks** and ServerProven is a **trademark** of International Business Machines Corporation. Lotus and Lotus Notes are registered **trademarks** and Notes and Domino are **trademarks** of Lotus Development Corporation. All other product or service names mentioned herein are **trademarks** of their respective owners. BISTRO is a **trademark** of CFT **Consulting**, Inc. /CONTACT: Fred Pasche of Lois Paul & Partners, 781-238-5839, fred...

...pasche@lpp.com or Eric Moody for CFT **Consulting**, 941-366-6657, [emoody@cftconsulting.com](mailto:emoody@cftconsulting.com) or Elena Fernandez of Lotus Development Corp., 617-693...

21/6,K/26 (Item 21 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03005009

Sources & Sidebars for Friday, Oct. 2: Foreign -2-  
October 02, 1998  
WORD COUNT: 1236

... Relations Office, 509-963-1491 David Kemme has broad experience as a teacher, researcher and **consultant** in international economics. He has studied the rapidly changing economy of the former Soviet bloc...

... Europe and the market for technology in the former Soviet Union. He has been a **consultant** to the RAND Corp., the International Bank for Reconstruction and Development and Wharton Econometric Forecasting...and Japan, including "Operations Management" (1994), "Management Science," fourth edition (1993) and "The World-Class **Enterprise** : A New Paradigm" (1994). Possesses expertise in fields of decision science, productivity **management**, technology **management** and international business, particularly in the Pacific Rim nations. Has served as president of the...

...program chairman for the Pan-Pacific Conference since 1984 and president of the American-Korean **Management** Association since 1979. Languages:



English, Korean. CONTACT: Office of Public Relations, 402-472-2211 Stanley  
...

21/6,K/27 (Item 22 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02982720

**NEON Acquires Century Analysis Inc., CAI; Combined Companies Serve  
Enterprise Application Integration Needs Of Over 700 Customers**  
October 01, 1998  
WORD COUNT: 698

... CAI CAI is a software manufacturer that has provided solutions for productivity, connectivity and information **management** to larger enterprises worldwide since 1975. From its inception, CAI's charter has been to...

... Oracle, SunGard, Society for Worldwide Interbank Financial Telecommunication (S.W.I.F.T.), KPMG, First **Consulting** Group, Sun Microsystems, Compaq, Cambridge Technology Partners, and others. NEON's World Wide Web address...

... Company's Prospectus dated May 20, 1998. Note to Editors: IBM and MQSeries are registered **trademarks** of International Business Machines Corporation. New Era of Networks, the NEONlogotype, NEONet, NEONweb, NEONsoft, NEONaccess, NEONreplication, NEONmsgtrak, and Open Broker are **trademarks** of New Era of Networks, Inc. All other **trademarks** and registered **trademarks** are the property of the respective **trademark** holders. CONTACT: New Era of Networks, Inc. Tom Kaser, 303/486-9588 tkaser@neonsoft.com...

21/6,K/28 (Item 23 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02958066

**Commerce One Receives Tremendous Industry-Wide Support; Leader In  
Electronic Procurement Announces Support from World Class Partners, the  
Investment Community and Customers**  
September 28, 1998  
WORD COUNT: 677

... world wide Preferred Partner of electronic procurement solutions. Through joint efforts in product development, implementation, **consulting** and marketing, Commerce One and PricewaterhouseCoopers will bring e-procurement solutions to the worldwide marketplace...

... Fuel Aggressive Company Growth Plans Also announced today, Commerce One has completed a round of **financing** totaling \$31 million. MCI Systemhouse and GE Capital's Equity Capital Group led the Series C Preferred stock **financing**, with additional support from Rho **Management** and SAP, to include both technology and business relations. The **financing** will be used to extend Commerce One's product line and expand the company's...

... and engineering activities. Visit <http://www.commerceone.com/news> for complete information on today's **financing** announcement. Eastman Chemical Company Joins Commerce One's Growing List of Customers The company also...

... Inc., is Commerce One's president and CEO and is supported by an industry-leading **management** team of senior executives from top technology companies. Additional information on Commerce One is available...

... Internet at <http://www.commerceone.com>. Commerce One, Commerce Chain,

BuySite, and MarketSite are either **trademarks** or registered **trademarks** of Commerce One. Other product and company names mentioned herein may be the **trademarks** of their respective owners. CONTACT: Commerce One Susan Dwyer, 925/941-4386 susan.dwyer@commerceone...

21/6,K/29 (Item 24 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02952677

**Sanchez Computer Associates Announces Global Partnership Agreement with IBM**  
September 28, 1998

WORD COUNT: 568

... work with financial services companies around the world to provide mission-critical solutions, hardware, software, **consulting** and services. In all, IBM has more than 6,000 experienced professionals working within this...

... K for 1997, filed with the SEC on March 30, 1998. PROFILE is a registered **trademark** and PROFILE/Anyware, PROFILE/ODBC, PROFILE/FMS (Financial **Management** System) and PROFILE for Windows are **trademarks** of Sanchez Computer Associates, Inc. All other company and product names may be **trademarks** of the respective companies with which they are associated. Windows is a registered **trademark** of Microsoft Corporation in the USA and/or other countries. /CONTACT: Kathy Knaub, Marketing Communications...

21/6,K/30 (Item 25 from file: 20)

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02950967

**Art Technology Group Closes \$7.5 Million Financing; E-Commerce Market-Leader Secures Funding from Tudor Investments and Gemini Investors**

September 28, 1998

WORD COUNT: 781

... of the Company's ability to deliver leading edge e-commerce solutions," stated Bob Forlenza, **Managing** Director of the Tudor Private Equity Fund, L.P. "We believe that ATG is positioned...

... thus far, we were searching for the appropriate late-stage partnership for this round of **financing**," comments Jeet Singh, President and CEO of ATG. "ATG has already distinguished itself not only...

... business and business-to-consumer arenas. According to a study released this month by Andersen **Consulting**, the worldwide e-commerce market is currently estimated at about \$10 billion and is expected...

...report, ATG's positioning as a provider of a platform for e-commerce and customer **management** sets it apart from both the Web application server vendors and the e-commerce point...

... of Wellesley, Massachusetts focuses their investing on promising, high-growth but established businesses with strong **management** teams. Gemini's most recent technology investment prior to ATG was in July in Dallas...

... application server and tightly integrated e-commerce capabilities for site development, personalization, selling and advertising **management**. The Dynamo suite is the first solution designed specifically to tackle the **management** of online relationships by applying personalization to each and every user experience. ABOUT ART TECHNOLOGY...

... Service, Herman Miller, Newbridge Networks and Harvard Business School, among others. Dynamo is a registered **trademark** of Art Technology Group. Relationship Commerce is a **trademark** of Art Technology Group. Java is a **trademark** or registered **trademarks** of Sun Microsystems, Inc., in the United States and other countries. CONTACT: Art Technology Group...

21/6,K/31 (Item 26 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02916575

**Cell-Loc Announces The Appointment Of Two New Board Members**  
September 24, 1998  
WORD COUNT: 776

... market potential.'" Alastair Robertson steps down as a Cell-Loc director and will provide future **consulting** support services to Cell-Loc on an as required basis. Mr. Robertson recently formed Northlinks...

... an ASE listed public company. About Cell-Loc: The Company's product, Cellocate(TM), uses **patented** and **patent** pending technology capable of locating cellular telephones. A recent ruling issued by the Federal Communications...

... potential markets for this technology include tracking of stolen cellular phones, tracking stolen vehicles, fleet **management** for the courier and transportation industries, the pursuit of suspected criminals and the tracking of...

21/6,K/32 (Item 27 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02890264

**"Crossing the Chasm" Author Keynotes Saratoga Systems User Conference**  
September 22, 1998  
WORD COUNT: 640

WASHINGTON--(BUSINESS WIRE)--Sept. 22, 1998-- Event Attracts More Than 350 Customer Relationship **Management** Customers Saratoga Systems, the 11-year leader in customer relationship **management** software with more than 60,000 users worldwide, today kicked off "Intersections '98", the company...

... s high technology marketplace. Moore is president and founder of The Chasm Group (TCG), a **consulting** practice that provides marketing strategy and organizational services to many leading high technology companies based ...

... a keynote address that outlines the leading research firm's view of technology-enabled relationship **management** . In addition, William Young, a University of Chicago lecturer and authority on sales **management** , will map out guidelines for using technology tools to directly impact an organization's bottom...

...customer presentations made by sales automation managers and information technology professionals involved with Saratoga customer **management** solutions at such leading corporations as BetzDearborn, Northeast Utilities, Johnson Controls, Metropolitan Life, Scudder Kemper...

... new solutions the company is offering in conjunction with Avenue(TM), its flagship customer relationship **management** system. AvenueService(TM), a new business solution designed for customer service applications will be unveiled...

... IT professionals; engineers; and sales and marketing executives. Industries as diverse as banking, chemicals, healthcare, **finance**, package delivery and software were represented. About Saratoga Systems Established in 1987, Saratoga Systems is the leading developer and supplier of customer relationship **management** software. The company's future safe development strategy ensures an easy migration path to tomorrow...

... 9376 (fax), or info@saratogasytems.com. Avenue, AvenueService, AvenueConfigurator, Automated Encyclopedia and Saratoga Systems are **trademarks** of Saratoga Systems, Inc. All other brand or company names mentioned are property of their...

21/6,K/33 (Item 28 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02878129

**Xerox Vice President Ronald B. Knight Joins Sutherland as Chief Operating Officer**

September 21, 1998

WORD COUNT: 658

... that serves major clients in the technology, telecommunications, healthcare, financial services, and energy industries. From **consulting**, market research, sales and customer support operations, to help desk, information systems and technology services...

...simmons@suth.com. Microsoft is a registered **trademark** of Microsoft Corporation in the United States and other countries./ /CONTACT: David Simmons of The...

21/6,K/34 (Item 29 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02876138

**Sources & Sidebars for Monday, Sept. 21: Asian Stocks -2-**

September 21, 1998

WORD COUNT: 1311

... Relations Office, 509-963-1491 David Kemme has broad experience as a teacher, researcher and **consultant** in international economics. He has studied the rapidly changing economy of the former Soviet bloc...

... Europe and the market for technology in the former Soviet Union. He has been a **consultant** to the RAND Corp., the International Bank for Reconstruction and Development and Wharton Econometric Forecasting...and Japan, including "Operations Management" (1994), "Management Science," fourth edition (1993) and "The World-Class **Enterprise : A New Paradigm**" (1994). Possesses expertise in fields of decision science, productivity **management**, technology **management** and international business, particularly in the Pacific Rim nations. Has served as president of the...

...program chairman for the Pan-Pacific Conference since 1984 and president of the American-Korean **Management** Association since 1979. Languages: English, Korean. CONTACT: Office of Public Relations, 402-472-2211 Stanley ...

21/6,K/35 (Item 30 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02875250

**IllusionFusion! Launches Major Interactive Effort**

September 21, 1998

WORD COUNT: 948

... to a rich-media broadband." IllusionFusion! also announced that it has closed a round of **financing** from Tudor Private Equity Group, the private investment arm of Greenwich, CT-based Tudor Investment...

...progressive companies as Gray Peak/US Web, Icon CMT and Wired Ventures," said Bob Forlenza, **managing** director of Tudor Private Equity Group. "We believe that IllusionFusion! is extremely well-positioned to...

... directors today was technology industry leader, Craig D. Goldman, currently president and CEO of Cyber **Consulting** Services Corp., and formerly CIO of Chase Manhattan Bank. At Chase, Mr. Goldman developed the ...

...speaks loudly to prospective clients and clearly sets IF! apart from the competition." IllusionFusion!'s **trademark** solutions focus on the customer experience, embracing technologies and designs that deliver and entertain. The...

... a full-service provider with capabilities that extend to online media planning, e-commerce and **enterprise** solutions. About IllusionFusion! Based in **New** York and founded in 1996, IllusionFusion! is an interactive-centric marketing and strategy company committed...

**21/6,K/36 (Item 31 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02368525 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Techniclone Announces Fiscal Year-End Results**

July 30, 1998

WORD COUNT: 1186

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the holders of warrants issued in conjunction with the company's Class C Preferred Stock **financing** that they must exercise their warrants on or before Aug. 6, 1998, or the company...

... announced that it had retained Rubenstein Public Relations Inc. as its public and media relations **consultant**. Shortly after engaging Rubenstein, the company received stronger media coverage including: featuring of Techniclone on...

... TNT Shifts Into High Gear. On July 13, the company announced that the U.S. **Patent** and **Trademark** Office has allowed its **patent** applications for diagnostic use of its Tumor Necrosis Therapy (TNT) technologies. Separately, the company announced...

**21/6,K/37 (Item 32 from file: 20)**

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01509970

**PR Newswire Western Summary, Wednesday, April 29, up to 4:00 P.M. PT**

April 29, 1998

WORD COUNT: 1280

... f bc-CA-Secure-Computing (SAN JOSE) Secure Computing Announces Industry's Most Comprehensive Security **Consulting** Practice NYW004 08:00 r f bc-CA-Signal-Pharm-grnt (SAN DIEGO) Signal Pharmaceuticals...

... Hospital Revenues A+ DAW014 09:02 r f bc-CA-KPMG-strategy (MOUNTAIN VIEW) KPMG **Consulting** 's Customer Value Management (CVM) Practice Advances Into Mid-Enterprise Market LAW013 09:02 r...Trade Options on Keebler Foods Co. SFW038 12:20 r f bc-CA-Chevron-meeting ( **NEW ORLEANS**) Chevron CEO Says **Company** Has Established Strong Foundation for Future Success LAW062 12:32 r f bc-CA-Genesis...

21/6,K/38 (Item 33 from file: 20)  
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01383353 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Aspec Technology Taps Semiconductor Veteran Mitchell Bohn as Chief Operating Officer; Senior Management Team Expanded as Well.**  
April 15, 1998  
WORD COUNT: 640

... 25 years of management and financial expertise to Aspec. With experience in semiconductor, software and **consulting** industries, Bohn is a proven leader. "Mick's reputation for driving companies to deliver impressive...

... Bohn was executive vice president and chief financial officer of Thomas Group Inc., an international **consulting** firm. Before TGI, Bohn was president and chief operating officer of EMASS, Inc., a large...

... 1981 to 1989 Bohn was president and owner of Bohn Enterprises, a diversified investment, business **start - up** , **financing** and **consulting** services **company** . Aspec also announced today the recent addition of three operational vice presidents. Jim Behrens joins...

... President of SIS Microelectronics. From 1989 to 1997, Behrens served in various vice president and **consulting** executive roles for Cadence Design Systems. Prior to Cadence, he was Director of Marketing for...

21/6,K/39 (Item 34 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01328548 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**PR Newswire California Summary, Tuesday April 7, up to 9:00 A.M. PT**  
April 07, 1998  
WORD COUNT: 768

... f bc-CA-Atmel-2D-convolver (SAN JOSE) Atmel Adds 2-D Convolver to AT6000 **Intellectual Property** Library SFTU023 08:01 r f bc-CA-Oracle-SFSU (SAN FRANCISCO) San Francisco State...

... Financials SFTU014 08:01 r f bc-CA-Oacis-Partnership (GREENBRAE) Oacis Healthcare and Superior **Consulting** Announce Partnership to Address High Install Demand SFTU031 08:01 r f bc-CA-Yahoo!-Pagars (SANTA CLARA) Yahoo! **Finance** Launches Insurance Center LATU010 08:02 r f bc-CA-Infonet-VP-Sales (EL SEGUNDO...

21/6,K/40 (Item 1 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00349936 20000824237B5378 (USE FORMAT 7 FOR FULLTEXT)  
**Pivot Technologies, Inc. Announces Managed Virtual Private Networking -VPN- and Firewall Security Services**  
Thursday, August 24, 2000 05:21 EDT  
WORD COUNT: 828

...a wholly-owned subsidiary of Micros-to-Mainframes, a premier provider of network analysis & diagnostics, **management**, architecture, design, implementation and support services, as well as technology acquisition and deployment workflow **management** systems serving the New York Tri-State area

since 1986. Micros-to-Mainframes' practices in Network Analysis, Network & Systems **Management**, Internet Services, IT **Consulting**, Data & Network Security,

Network Infrastructure Engineering, Integrated Communications, Technology Acquisition and Deployment Workflow Automation and...

...comprehensive computer and communication services

suite. The Company maintains sales, technology labs, help desk, network **management** operation centers, training and service facilities in Valley Cottage, New York, New York City, and...

...set forth in

or implied by forward-looking statements. These risks and uncertainties include the **Company**'s entry into **new** commercial businesses, the risk of obtaining **financing**, and other risks described in the Company's Securities and

Exchange Commission filings. All product names, **trademarks** and registered **trademarks** are the property of their respective owners.

CONTACT: Micros-to-Mainframes, Inc., Valley Cottage  
Steven...

21/6,K/41 (Item 2 from file: 610)

DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00348954 20000823236B4378 (USE FORMAT 7 FOR FULLTEXT)

**Pivot Technologies Launches lDirector, Robust B2B Web-based Workflow Automation Service for Managing Technology and Acquisition Deployment Processes**

Wednesday, August 23, 2000 05:00 EDT

WORD COUNT: 933

...a wholly-owned subsidiary of Micros-to-Mainframes, a premier provider of network analysis & diagnostics, **management**, architecture, design, implementation and support services, as well as technology acquisition and deployment workflow **management** systems serving the New York Tri-State area

since 1986. Micros-to-Mainframes' practices in Network Analysis, Network & Systems **Management**, Internet Services, IT **Consulting**, Data & Network Security,

Network Infrastructure Engineering, Integrated Communications, Technology Acquisition and Deployment Workflow Automation and...

...comprehensive computer and communication services

suite. The Company maintains sales, technology labs, help desk, network **management** operation centers, training and service facilities in Valley Cottage, New York, New York City, and...

...set forth in

or implied by forward-looking statements. These risks and uncertainties include the **Company**'s entry into **new** commercial businesses, the risk of obtaining **financing**, and other risks described in the Company's Securities and

Exchange Commission filings. Product names mentioned herein may be **trademarks**

and/or registered **trademarks** of their respective companies.

CONTACT: Micros-to-Mainframes, Inc.

Executive:  
Steven Rothman or Howard A...

**21/6,K/42 (Item 3 from file: 610)**  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00334522 20000802215B9422 (USE FORMAT 7 FOR FULLTEXT)  
**Pivot Technologies, Inc. Certified as Authorized HP OpenView Provider**  
Wednesday, August 2, 2000 05:16 EDT  
WORD COUNT: 712

...a wholly-owned subsidiary of Micros-to-Mainframes, a premier provider of network analysis & diagnostics, **management**, architecture, design, implementation and support services, as well as technology acquisition and deployment workflow **management** systems serving the New York Tri-State area

since 1986. Micros-to-Mainframes' practices in Network Analysis, Network & Systems **Management**, Internet Services, IT **Consulting**, Data & Network Security, Network Infrastructure Engineering, Integrated Communications, Technology Acquisition and Deployment Workflow Automation and...

...comprehensive computer and communication services suite. The Company maintains sales, technology labs, help desk, network **management** operation centers, training and service facilities in Valley Cottage, New York, New York City, and...

...set forth in or implied by forward-looking statements. These risks and uncertainties include the **Company**'s entry into **new** commercial businesses, the risk of obtaining **financing**, and other risks described in the Company's Securities and Exchange Commission filings. Product names mentioned herein may be **trademarks** and/or registered **trademarks** of their respective companies.

CONTACT: Micros-to-Mainframes, Inc.  
EXECUTIVE:  
Steven Rothman  
Howard A. Pavony...

**21/6,K/43 (Item 4 from file: 610)**  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00333327 20000801214B8210 (USE FORMAT 7 FOR FULLTEXT)  
**Pivot Technologies, Inc. introduces convenient QuickSnap Device Summary Page**  
Tuesday, August 1, 2000 05:18 EDT  
WORD COUNT: 646

...a wholly-owned subsidiary of Micros-to-Mainframes, a premier provider of network analysis & diagnostics, **management**, architecture, design, implementation and support services, as well as technology acquisition and deployment workflow **management** systems serving the New York Tri-State area

since 1986. Micros-to-Mainframes' practices in Network Analysis, Network & Systems **Management**, Internet Services, IT **Consulting**, Data & Network Security, Network Infrastructure Engineering, Integrated Communications, Technology Acquisition and Deployment Workflow Automation and...

...comprehensive computer and communication services suite. The Company maintains sales, technology labs, help desk, network



**management** operation centers, training and service facilities in Valley Cottage, New York, New York City, and...  
...set forth in  
or implied by forward-looking statements. These risks and uncertainties include the **Company** 's entry into **new** commercial businesses, the risk of obtaining **financing** , and other risks described in the Company's Securities and Exchange Commission filings. Product names mentioned herein may be **trademarks** and/or registered **trademarks** of their respective companies.

CONTACT:                   Micros-to-Mainframes, Inc.  
                          EXECUTIVE  
                          Steven Rothman or Howard A...

21/6,K/44            (Item 5 from file: 610)  
DIALOG(R) File 610:(c) 2003 Business Wire. All rts. reserv.

00243399 20000329089B3449 (USE FORMAT 7 FOR FULLTEXT)  
**Micros-to-Mainframes Achieves Certification as Compaq StorageWorks Authorized Enterprise Reseller**  
Wednesday, March 29, 2000 05:00 EDT  
WORD COUNT: 770

...SAN (Storage Area Network) a reality.

Pivot Technologies, the MtM-owned automated remote network & systems **management** provider indicated that it is planning a future remote SAN and data integrity **management** offering designed around the StorageWorks architecture. "We will be ready to provide our customers with...

...our shareholders," concluded Pavony.

Micros-to-Mainframes is a premier provider of network analysis & diagnostics, **management** , architecture, design, implementation and support services, as well as technology acquisition and deployment workflow **management** systems serving the New York Tri-State area since 1986. Micros-to-Mainframes' practices in Network Analysis, Network & Systems **Management** , Internet Services, IT **Consulting** , Data & Network Security, Network Infrastructure Engineering, Integrated Communications, Technology Acquisition and Deployment Workflow Automation and...

...comprehensive computer and communication services suite. The Company maintains sales, technology labs, help desk, network **management** operation centers, training and service facilities in Valley Cottage, New York, New York City, and...

...set forth in  
or implied by forward-looking statements. These risks and uncertainties include the **Company** 's entry into **new** commercial businesses, the risk of obtaining **financing** , and other risks described in the Company's Securities and Exchange Commission filings. Product names mentioned herein may be **trademarks** and/or registered **trademarks** of their respective companies.

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21/6,K/45 (Item 6 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00204179 20000229060B0037 (USE FORMAT 7 FOR FULLTEXT)  
**Pivot Technologies Rolls out an E-Commerce Management Services Solution**  
Tuesday, February 29, 2000 05:00 EST  
WORD COUNT: 964

...a wholly-owned subsidiary of Micros-to-Mainframes, a premier provider of network analysis & diagnostics, **management**, architecture, design, implementation and support services, as well as technology acquisition and deployment workflow **management** systems serving the New York Tri-State area since 1986. Micros-to-Mainframes' practices in Network Analysis, Network & Systems **Management**, Internet Services, IT **Consulting**, Data & Network Security, Network Infrastructure Engineering, Integrated Communications, Technology Acquisition and Deployment Workflow Automation and...

...comprehensive computer and communication services suite. The Company maintains sales, technology labs, help desk, network **management** operation centers, training and service facilities in Valley Cottage, New York, New York City, and...  
...set forth in or implied by forward-looking statements. These risks and uncertainties include the **Company**'s entry into **new** commercial businesses, the risk of obtaining **financing**, and other risks described in the Company's Securities and Exchange Commission filings. All product names, **trademarks** and registered **trademarks** are the property of their respective owners.

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21/6,K/46 (Item 1 from file: 636)  
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03905421 Supplier Number: 50096209 (USE FORMAT 7 FOR FULLTEXT)  
**-NEON: New Era of Networks acquires UK consulting firm**  
June 17, 1998  
Word Count: 700

(USE FORMAT 7 FOR FULLTEXT)  
TEXT:  
M2 PRESSWIRE-17 June 1998-NEON: New Era of Networks acquires UK **consulting** firm (C)1994-98 M2 COMMUNICATIONS LTD RDATE:160698 NEON and MSB Consultants, Ltd. join to deliver **enterprise** application integration solutions **New** Era of Networks-, Inc. (NASDAQ:NEON) a leading provider of Enterprise Application Integration (EAI) solutions, today announced the acquisition of MSB Consultants, Ltd. MSB, a **consulting** firm specialising in trading software, middleware applications, and data **management** delivery projects for the financial services industry, engages 45 professionals and has 35 customers with...

...middle, and back office systems coupled with European Monetary Union, Year 2000 implementations, and risk **management** reinforce the business case for this partnership. The acquisition of MSB is important to NEON...  
...Gerard Buggy, Roderick Manzie, Phillip Straszynsk, and George Martin will remain actively involved with the **management** of the firm's operations. Gerard Buggy, MSB Director, stated, "As leaders in financial middleware..."

...with NEON's market leading middleware suite." About MSB Consultants, Limited MSB is an independent **consulting** firm specializing in the financial marketplace. The company was formed in 1992, following a major...

...in the rollout of the largest distributed financial trading system in the world. MSB supplies **consulting** services in the areas of design, development, implementation, installation, and support of financial trading systems...

...clients are: ABN-Amro, Citibank, Credit Suisse, HSBC, ING Barings, JP Morgan, Merrill Lynch, Mitsubishi **Finance**, Morgan Stanley, Nornura Int'l., and Salomon Brothers. For more information about MSB, visit the...

...as well as popular ERP applications. NEON Rapport products help clients integrate and coordinate client **management** and interaction. With more than 140 customers worldwide, NEON has demonstrated that its products shorten...

...logotype, NEONet, NEONweb, Neonsoft, NEONaccess, NEONreplication, NEONmsgtrak, Business EventManager, Enterprise ProcessExecutive, Rapport and OpenBroker are **trademarks** of New Era of Networks, Inc. IBM and MQSeries are registered **trademarks** of the IBM Corporation. MQIntegrator is a **trademark** of IBM Corporation. All other **trademarks** and registered **trademarks** are the property of the, respective **trademark** owners.  
CONTACT: Steven Rose, **Managing** Director, New Era of Networks (NEON) Tel: +44 (0)171 329 4669 e-mail: srose...

21/6,K/47 (Item 2 from file: 636)

DIALOG(R)File 636:(c) 2003 The Gale Group. All rts. reserv.

03471468 Supplier Number: 47157267 (USE FORMAT 7 FOR FULLTEXT)

-QAD: QAD, growing rapidly, continues to build senior management team with five new executives

Feb 26, 1997

Word Count: 1267

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

M2 PRESSWIRE-26 February 1997-QAD: QAD, growing rapidly, continues to build senior **management** team with five new executives (C)1994-97 M2 COMMUNICATIONS LTD RDATE:250297 \* New team...

...presence, QAD, a leading worldwide supplier of integrated business software and services, today announced five **new** senior executives to strengthen the **company**'s sales and marketing team. The announcement reflects the company's strategy of recruiting top...

...U.S. He reports to Chief Executive Officer Karl Lopker. - Dennis R. Raney, Vice President, **Finance** and Administration, who, in a newly created position, manages QAD's global infrastructure - **finance**, operations services, information services, organisational development and **human resources**. He reports to Chief Executive Officer Karl Lopker. - Alon Li, General Manager, Greater China, who...

...Lopker, QAD's Chief Executive Officer. "To accomplish this we continue to recruit seasoned, experienced **management** to build a world-class team of professionals. We're determined to build the strongest...

...shape to do both." Biographies William F. McMenamin, Vice President, Sales, brings seven years in **management** at the level of vice president or higher, and 20 years of overall sales experience...

...add dimension to his sales expertise. McMenamin comes to QAD from a

period of independent **consulting** in channel **management** , marketing programs and partnering alliances. Before that, he was Senior Vice President, Field Operations, at Programart Corporation, a market leader in performance **management** applications. There, he demonstrated his skill at leveraging partnerships by transforming the company from product...

...Corporation, a leader in system performance and automated operations software. Dennis R. Raney, Vice President, **Finance** and Administration, has 27 years of experience in **finance** , administration and operations. He joins QAD from California Microwave, a telecommunications company, where he was...

...Real Estate, he managed the company's \$3 billion worldwide property portfolio. As Director of **Finance** & Administration for HP Europe, he earned expertise in international fiscal matters such as currency risk **management** , customs and export, while also developing a common MIS system and a product distribution network. He gained further international experience with a stint in Singapore and another as **Finance** & Administration Manager for geographical regions spanning the globe. Raney holds an MBA from the University...

...China, has 14 years of experience in the information technology industry, including extensive distribution channel **management** for hardware and software products. For the last six years, he has served in positions of senior **management** . Li comes to QAD from Sybase Corporation, where he was Regional Channels & Alliances Manager for...

...channel marketing strategies. Li holds an MBA from Northeast Louisiana University and a diploma in **Management** Administration from Hong Kong Shue Yan College. Anthony Lam, Regional Customer & Product Support Manager, brings...

...position, and 19 years overall in Information Technology (IT), from programming to sales to project **management** . His latest post before joining QAD was Regional Product Support Engineering Manager (Asia Pacific) for...

...business analysis departments. In addition, he was Project Manager for Digital Equipment Hong Kong Ltd., **managing** the development and delivery of information systems in the retail and education segments. Lam holds...

...Hong Kong Polytechnic. James R. Kirkley III, R&D Architecture Manager, adds 20 years of **management** and engineering experience in information technology, manufacturing and design to the QAD ...visionary for information technology in support of the global supply chain. Before that he was **Consulting** Engineer/ Engineering Manager at Digital **Consulting** , an application integration framework architect. He also served as **Consulting** Engineer/Architect for CIM Engineering, responsible for design, scheduling and data modelling methodologies for product development groups. He has also been **Consulting** Engineer Strategist/Architect at Advanced Manufacturing Technology, and progressed through a series of engineering positions...

...Neptunusstraat 23-25, 2132 JA Hoofddorp, The Netherlands. Phone +31-2503 23132. QAD is a **trademark** and MFG/PRO is a registered **trademark** of QAD Inc. CONTACT: Anne-Marie Davies, QAD Tel: +44 (0)1344 381 600 URL...

21/6,K/48 (Item 3 from file: 636)

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03144782 Supplier Number: 46435515 (USE FORMAT 7 FOR FULLTEXT)  
LOTUS: Lotus announces availability of Lotus Notes:NewsStand on the web  
June 3, 1996  
Word Count: 1267

... a standard Web browser while retaining the advantages of Notes' easy navigation, viewing and information **management** capabilities. To subscribe, a user accesses a guide on the Newsstand home page (<http://www>) ...

...and The United States Law Week from The Bureau of National Affairs (BNA); Communications Business & **Finance**, Electronic Mail & Messaging Systems and Multimedia Daily from BRP Publications and Banking Monitor, Natural Gas Monitor, and Security Monitor from Information Inc. Webmaster's Apprentice Supports Creation and **Management** of Web Sites At Internet World, Lotus is previewing Webmaster's Apprentice, a general purpose Web solution that streamlines the creation, design and content **management** of Web sites. Leveraging the ease of use and superior functionality that make Notes an...

...Apprentice uses Notes and the InterNotes Web Publisher to provide all the content creation and **management** tools necessary for establishing and running an ever-changing, content rich enterprise or departmental Internet ...

...people use Notes to improve key business processes such as customer service, sales and account **management**, and product development. Lotus Notes supports all major operating systems: IBM OS/2 Warp, Apple...

...of IBM Corporation. Lotus offers high quality software products and support services that reflect the **company**'s unique understanding of the **new** ways in which individuals and businesses must work together to achieve success. Lotus' innovative approach...

...Lotus now markets its products in more than 80 countries worldwide and provides numerous professional **consulting**, support and education services through the Lotus Services Group. All prices and terms are for the USA only. Lotus and Lotus Notes are registered **trademarks** and Lotus Notes:Newsstand is a **trademark** of Lotus Development Corporation. M2 COMMUNICATIONS DISCLAIMS ALL LIABILITY FOR INFORMATION PROVIDED WITHIN M2 PRESSWIRE...

21/6,K/49 (Item 4 from file: 636)

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02923605 Supplier Number: 45946680 (USE FORMAT 7 FOR FULLTEXT)

**SIDEWIRE...**

Nov 20, 1995

Word Count: 919

... account access and electronic bill-paying through both Intuit's Quicken and Microsoft money personal **finance** software packages: access by <http://nestegg.iddis.com/smithbarney/>... COMMUNICATIONSWEEK recently carried out a study...

...services, client/server computing and desktop-to-desktop managed services and combine them in Enterprise **Management** Service packages following completion of their merger moves... The FCC in the USA has discovered...

...Internet calling as an opportunity, not a threat... BERTELSMANN AG and the Wwissenschaftliche Springer-Verlag **company** have predicted that their **new** online medical information service will have annual sales of DM20m by the year 2000 -- the...

...next year, priced at DM100/month and provides access to medical information databases and online **consulting** for doctors with medical

specialists... The EUROPEAN COMMISSION has decided to suspend import tariffs on...

...ACTIVE VOICE CORP has revealed that request for re-examination was placed in the US **Patent** Office for its stutter dial tone detection device **patent** although the identity of the challenger has not been revealed -- the company says it will...  
?

11/5/2 (Item 1 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
(c) 2002 Thomson Derwent. All rts. reserv.

014770719 \*\*Image available\*\*  
WPI Acc No: 2002-591423/200263  
XRPX Acc No: N02-469311

Generating new businesses via Internet, which generates reusable intellectual property assets on an on-going basis and combining these assets with a strategic business model, to devise and execute viable spinout businesses

Patent Assignee: ADACEL TECHNOLOGIES LTD (ADAC-N); SALOM S (SALO-I)

Inventor: SALOM S

Number of Countries: 028 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200267078	A2	20020829	WO 2001US49080	A	20011218	200263 B

Priority Applications (No Type Date): US 2001759188 A 20010110

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
WO 200267078	A2	E	33	G06F-000/00	

Designated States (National): AU CA CN JP KP KR NZ SG US

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU  
MC NL PT SE TR

Abstract (Basic): WO 200267078 A2

NOVELTY - Method of generating a new enterprise is based on forming a holding company that includes existing enterprises. Intellectual property (IP) assets are developed within the existing enterprises and are deposited in a common database owned by the holding company. New products and market opportunities are developed for the developed IP assets within the existing enterprises. The management team of the holding company together with the management teams of the existing enterprises decides whether to form a new enterprise based on the developed new products and market opportunities. After the decision is made to form a new enterprise financing is secured for the formation of the new enterprise, a management team is provided for managing the new enterprise and a new enterprise is formed.

DETAILED DESCRIPTION - INDEPENDENT CLAIM included for the following: business system

USE - For Internet.

ADVANTAGE - Provides a repeatable intellectual property commercialisation process. Reduces financial risk by allowing one controlling organisation to retain ownership of all intellectual property while providing appropriate ownership to each created enterprise. Creates an economic environment in which companies under common or related ownership engage in co-operative relationships.

DESCRIPTION OF DRAWING(S) - The schematic diagram shows a business model system

intellectual property database (135)

spinout companies (145,150,155)

pp: 33 DwgNo 1/5

Title Terms: GENERATE ; NEW; BUSINESS; GENERATE ; REUSE; INTELLIGENCE; PROPERTIES; BASIS; COMBINATION; STRATEGY; BUSINESS; MODEL; EXECUTE; VIABLE; BUSINESS

Derwent Class: T01

International Patent Class (Main): G06F-000/00

File Segment: EPI

11/5/3 (Item 2 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
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